

# SEPTEMBER & OCTOBER

## - VIRTUAL CONTINUING EDUCATION SCHEDULE -

### SEPTEMBER ZOOM CLASSES

| Day/Date           | Time               | Course/Title                                 | Credit                                   | Price          |
|--------------------|--------------------|----------------------------------------------|------------------------------------------|----------------|
| FRI / September 4  | 9:00 am - 12:00 pm | Are You the Buyer or Seller Agent in Nevada? | CE.6499000-RE<br>(3) Agency              | <b>\$20.00</b> |
| FRI / September 4  | 1:00 pm - 4:00 pm  | ** Fair Housing Tester                       | CE.7417000-RE<br>(3) Ethics              | <b>\$20.00</b> |
| MON / September 14 | 9:00 am - 12:00 pm | * Our Ethical World                          | CE.6518000-RE<br>(3) Ethics              | <b>\$20.00</b> |
| MON / September 14 | 1:00 pm - 4:00 pm  | Risk Reduction in 3 Parts                    | CE.6963000-RE<br>(3) Risk Reduction      | <b>\$20.00</b> |
| TUE / September 29 | 9:00 am - 12:00 pm | Building A Successful Property               | CE.7485000-RE<br>(3) Property Management | <b>\$20.00</b> |
| TUE / September 29 | 1:00 pm - 4:00 pm  | Mastering the Fundamentals of Being a Broker | CE.5561001-RE<br>(3) Broker Management   | <b>\$20.00</b> |

### OCTOBER ZOOM CLASSES

| Day/Date         | Time               | Course/Title                                            | Credit                                   | Price          |
|------------------|--------------------|---------------------------------------------------------|------------------------------------------|----------------|
| MON / October 5  | 9:00 am - 12:00 pm | ** Fair Housing: Laws, Situations, Cases                | CE.4474000-RE<br>(3) Ethics              | <b>\$20.00</b> |
| WED / October 21 | 9:00 am - 12:00 pm | Negotiation - Know Your Opponent                        | CE.6964000-RE<br>(3) General             | <b>\$20.00</b> |
| WED / October 21 | 1:00 pm - 4:00 pm  | Elements of Contracts                                   | CE.3524000-RE<br>(3) Contracts           | <b>\$20.00</b> |
| MON / October 26 | 9:00 am - 12:00 pm | Raising the Bar-Exceeding Buyers & Sellers Expectations | CE.6003000-RE<br>(3) Agency              | <b>\$20.00</b> |
| MON / October 26 | 1:00 pm - 4:00 pm  | The Property Management Listing Appointment             | CE.7298000-RE<br>(3) Property Management | <b>\$20.00</b> |
| THU / October 29 | 9:00 am - 12:00 pm | * THE ETHICS OF OPEN HOUSES AND LEAD GENERATION         | CE.7244000-RE<br>(3) Ethics              | <b>\$20.00</b> |
| THU / October 29 | 1:00 pm - 4:00 pm  | Weathering a Stormy Transaction                         | CE.6752000-RE<br>(3) Risk Reduction      | <b>\$20.00</b> |

\* NAR Code of Ethics Training

\*\* NAR Fair Housing Training

- CE COURSES ARE APPROVED BY THE NEVADA REAL ESTATE COMMISSION -

As per policy 300-2 Education class fees are non-refundable unless the Association is notified in writing of cancellation at least two (2) business days prior to the class. Failure to attend any free pre-registered educational event, will result in a \$50 no show fee, unless the Association is notified in writing of cancellation at least two (2) business days prior to the event.

To register, please visit [lasvegasrealtor.com/education](https://lasvegasrealtor.com/education) or contact education department at **702-784-5051**