



JULY 2022

**VOTE FOR THE
2023 BOARD OF
DIRECTORS**

BEGINNING:

12:01 AM
JULY 11, 2022

ENDING:

2:00 PM
JULY 15, 2022

~~2023~~ Board of
Directors
Election Guide

VOTES MUST BE CAST ONLINE

A MESSAGE FROM OUR 2022 LVR PRESIDENT



BRANDON ROBERTS

2022 LVR President

Fellow REALTORS®,

Every year around this time, the President takes this opportunity to encourage all LVR members to vote for our LVR Officers and our Board of Directors.

I know past presidents have said similar things, but I can tell you from experience that this election is especially important. In fact, the people we pick to lead our Association are just as important to our daily lives – and to our livelihoods – as the people we elect to represent us at other levels of government. Please check out your LVR Election Guide and make an informed

decision about who you want to represent our industry on the 2023 LVR Board of Directors.

To help you make an informed choice, we're hosting a candidate open forum as part of our General Membership Meeting on Friday, July 8, at the Four Seasons.

Electronic voting starts at 12:01 a.m. on Monday, July 11, and ends at 2 p.m. on Friday, July 15.

If the turbulent times we've faced during the past few years have taught us anything, it's how crucial it is for our members to be involved and to have a say in the direction of our Association.

So take a minute out of your life to vote for the REALTORS® you believe will do the best job for you and LVR. As the old saying goes, if you don't vote, you can't complain.

Finally, please join me in thanking all the LVR leaders who came before us – and all the current candidates who've volunteered their time and talents to lead what has become the largest professional association in Southern Nevada.

Sincerely,

Brandon Roberts
2022 LVR President

A handwritten signature in black ink, appearing to read 'B. Roberts', with a long horizontal flourish extending to the right.

A MESSAGE FROM OUR 2022 LVR PRESIDENT-ELECT



LEE BARRETT

2022 LVR President-Elect

Fellow LVR Members,

As a past president of our Association who is privileged to lead LVR again in 2023, I want to remind our more than 17,000 members how important it is for you to vote for the person who will succeed me, as well

as other officers and members of our Board of Directors who will lead our Association for years to come.

I don't have to tell you that these past few years have been especially challenging for all of us. If nothing else, these trying times have reminded us how important it is to have the best possible people leading LVR.

Of course, that starts with each one of you taking a few minutes to cast your vote.

Please also take a few minutes to read your LVR Election Guide and make an informed decision about who you believe will best represent our industry on the 2023 LVR Board of Directors.

We're electing a President-elect, Vice President, Treasurer and four Directors.

To help you decide, we're hosting candidate receptions on July 6 at the Revere Golf Course in Henderson, and July 11 at the Siena Golf Club in the Summerlin area, with both starting at 4:30 p.m. You can also meet the candidates starting at 10:30 a.m. at our General Membership Meeting being held on July 8 at the Four Seasons.

Electronic voting starts at 12:01 a.m. on Monday, July 11, and ends at 2 p.m. on Friday, July 15.

You should know that your vote counts more in this election than in most others. Keep in mind that we've had LVR elections that were decided by fewer than 10 votes.

So don't miss this chance to make a difference. Be a smart and informed member of our REALTOR® family and cast your vote.

Lee Barrett
2022 LVR President-elect

A handwritten signature in black ink, appearing to read "Lee Barrett", with a stylized flourish at the end.

VOTING BEGINS

12:01 AM • Monday, July 11, 2022

Votes must be cast online **before 2:00 PM** Friday, July 15, 2022

President-Elect

• Vote for One (1)

Merri Perry ()

Yared Rivera ()

Vice President

• Vote for One (1)

Stephanie Grant ()

Treasurer

• Vote for One (1)

Joshua Campa ()

Christina Chipman ()

Director

• Vote for No More Than Four (4)

Nancy Anderson ()

Diana Barnes ()

Amber Diskin ()

Bobbie Starr Dust ()

Britney Gaitan ()

Geoffrey Lavell ()

Shane Nguyen ()

Paul Rich ()

2023 CANDIDATE BACKGROUND: PRESIDENT-ELECT



MERRI PERRY

President-Elect Candidate

With over 30 years of experience in the real estate industry, Merri has an extensive background in Mentorship, Community Outreach, and Service.

Merri has mentored REALTORS® throughout the industry by encouraging their involvement in REALTOR® Organizations, and providing them insight

to the keys to her success. She has lead the charge in giving back to the community by serving non-profits that help single mothers, women who are victim to domestic abuse, veterans, underserved communities, minorities, and so much more.

She is a past recipient of the 2021 LVR

Good Neighbor Award, Project 150 Humanitarian Of The Year Nominee, Veteran Supporter of The Month by the Veteran's Services Commission, and 2019 Veterans Village Humanitarian Award.

She has served on the Board of Directors as the President of WCR® Las Vegas in 2016, 4 years as Membership Director for VAREP, Advisory Board Member for Project 150, and numerous other non-profit organizations. Today she serves our membership as a Director for Las Vegas REALTORS® & Nevada REALTORS®, and has done so for the past three years.

Merri believes everyone deserves the opportunity to have the American Dream and the ability to create generational wealth for their family.

What do you think you can contribute as a Member of the Board of Directors and what special skills will you bring?

With over 30 years in the Real Estate Industry, I have built my business on helping first time home buyers, minorities, veterans and more have the opportunity to have access to home ownership. I have experienced the lows and highs of our changing real estate market, and I know how to adapt and navigate each of them. I am a REALTOR® who works hard to sell homes every day, and my first-hand experience will allow me the ability to lead our Association. As a full-time REALTOR® I am selling homes everyday, your challenges

are my challenges, and I will always make them my top priority.

How do you feel that LVR can be more responsive to its Members?

Reaching our members with the most up to date information about our Association and our Industry as a whole is crucial to providing REALTORS® access to the tools they need to succeed in their business. Innovating new ways for our members to stay up to date by implementing more usage of video, text messaging, and interactive real-time communication channels will allow our Association to reach more of our membership and help them stay up to date with the latest news.

What do you think is the most critical issue facing our industry and Our Association?

Affordability is threatening the collapse of the middle class and our underserved communities. Everyone deserves the opportunity to have the American Dream and the ability to create generational wealth for their family. Industry disruptors are putting the REALTOR® brand at risk. Owner occupied buyers are facing one of the most challenging markets our City has ever seen as institutional buyers, hedge funds, and I Buyers are consuming our inventory. As a REALTOR® who has worked tirelessly to place owner-occupied buyers into homes, my top priority is to protect and preserve our profession.

2023 CANDIDATE BACKGROUND: PRESIDENT-ELECT



YARED RIVERA

President-Elect Candidate

Yared Rivera believes commitment and dedication to her clients and the real estate industry is what has helped her successfully help homeowners achieve their American Dream for more than a decade now. Thirty years as a Clark County resident has given her a unique advantage and perspective into this bustling and diverse metropolitan city. She is the Designated Broker for My

Home Group in the Las Vegas & Henderson area and manages a team of agents who are dedicated to help clients achieve their real estate goals every day.

Yared is fluent in English and Spanish allowing her to expand her expertise into the Hispanic Market and broadening the range of her services. Her involvement in

Local, State, and National REALTOR® Associations have given her a unique edge allowing her to bring knowledge from leaders in the industry back to her community. She is also involved in various charitable local organizations keeping her strongly integrated within the community, as she strongly believes in the importance of giving back to the community that has given her so much already.

What do you think you can contribute as a Member of the Board of Directors and what special skills will you bring?

Throughout my years of experience on the board I have learned the importance of advocacy for our members and our industry. I began as a Director and worked my way up to our Executive level through commitment and perseverance. This has allowed me the opportunity to build relationships with leaders in our industry nationally. These relations have immersed me with knowledge which I have been fortunate enough to bring back to our association. The sharing of ideas with leaders throughout the country is crucial to the growth of our association so that we can be serve our membership and see us into the future.

How do you feel that LVR can be more responsive to its Members?

I currently sit on a PAG (Presidential Advisory Group) that is focused on ways for the association to communicate better with our members. This is fundamental for the membership because it is important to remember we all have different communication styles. What works for one may not necessarily work for the next and we must be able to pivot when necessary. This is especially when we live in a technology driven world in which our means of communicating changes so rapidly.

What do you think is the most critical issue facing our industry and Our Association?

In today's climate we are faced with challenges that range from lack of inventory to owner occupied buyers competing with corporate buyers. The rise in home prices has priced many buyers out of the market and affordable housing seems to be almost a thing of the past. I believe it is crucial we educate the consumer on the challenges we are seeing in the market today and help them understand how essential the REALTOR® is to the buying and home selling process. It is vital the Association is a leader in the advocacy of the REALTOR® brand, private property rights, and our industry as a whole.

2023 CANDIDATE BACKGROUND: VICE PRESIDENT



STEPHANIE GRANT

Vice President Candidate

As a second generation REALTOR® relocating from Toronto, Canada, Stephanie truly enjoys the opportunities assisting her clients with their Real Estate needs and their journey to homeownership. Successfully guiding her clients across the finish line and beyond, knowing that they are truly satisfied with her services brings her great joy. Stephanie especially enjoys

working with First-Time buyers and seeing their dreams of building wealth through homeownership come true!

Education is important and she continues to pursue designations, certificates and holds a Bachelor's of Science Degree (B.S.B.A) in Business Management. She has obtained the At Home with Diversity

National Certificate (AHWD), the Accredited Buyers Representative (ABR) and Military Relocation Professional (MRP) National Designations, holds a Nevada Property Manager Permit (PM) and Community Association Manager license (CAM). Stephanie educates her clients on affordable housing options, down-payment assistance programs, educates herself with fair housing, homeowner's associations and enjoys her involvement with local community outreach programs while volunteering alongside local, non-profit organizations. She is a member of the Women's Council of REALTORS® (WCR), National Association of Real Estate Brokers (NAREB), Young Professional Network (YPN), Community Outreach and Global Committees.

Stephanie is a 2019 Nevada REALTOR® Leadership Academy Graduate, currently holds a seat on the Las Vegas REALTORS® (LVR), Nevada REALTORS® (NVR) Associations Board of Directors, the National Association of REALTORS® (NAR) Housing Opportunities Committee member for the state of Nevada, Leaders in Training (LIT) Board of Directors (a local non-profit) and is a member of the Henderson Toastmasters club. Stephanie is also a recent Graduate of Leadership Henderson Class of 2022!

What do you think you can contribute as a Member of the Board of Directors and what special skills will you bring?

I will continue to have an open mind without prejudice & motive, while listening to my fellow Board Member's views/opinions and ensuring the entire membership is considered in all decisions made versus a selected few.

How do you feel that LVR can be more responsive to its Members?

Continuing to inform and educate of the many benefits and services currently provided and available to our members. Listening to our members suggestions and feedback on new technologies and trends that can advance our association, improve our REALTOR® brand, building better public relationships and continue to improve the way we conduct business.

What do you think is the most critical issue facing our industry and Our Association?

Water shortage and how it can be corrected or reversed! Although inventory is slightly increasing, we still struggling with low inventory, affordable housing options especially for First Time Buyers, increased interest rates and regulations on rental application requirements and fees.

2023 CANDIDATE BACKGROUND: TREASURER



JOSHUA CAMPA

Treasurer Candidate

As Co-Team Leader Joshua oversees all operations of McGarey Campa Group's Residential Management, Commercial Management & Sales divisions. Joshua's real estate career spans 15 years in property Management & Leasing with experience in every facet of Real Estate & Property Management finances and operations. Joshua began his real estate career in 2006

at McGarey Partners Commercial Real Estate Services where he spearheaded the firm's marketing, accounting, and operations. Aiding Chris in managing nearly 1 million square feet of commercial property.

With a business and marketing background from the University of Nevada at Las Vegas

he has taken his real estate experience to founding and expanding the McGarey Campa Group's residential property management division to nearly 500 residential units. Joshua currently holds several designations in Residential Property Management Including Accredited Residential Manager® (ARM) from the Institute of Real Estate Management®(IREM) & the Residential Management Professional® (MP) designation from the National Association of Residential Property Managers® (NARPM). He is an active member of the Industry serving on the Board of Directors for Las Vegas REALTORS®, Nevada REALTORS®, the Institute of Real Estate Management®, and Nevada NARPM®. At Las Vegas REALTORS® Josh has served on the Grievance Committee, Forms Committee, Education Committee, Property Management Committee, Political Affairs Committee, YPN Committee, Global Committee, Risk Management Committee, Trends Committee, and Community Outreach Committee.

In 2021 & 2022 he received YPN's Who's Who Under 40 Award, is a Golden R Investor in RPAC & a part of PAC's President's Circle.

What do you think you can contribute as a Member of the Board of Directors and what special skills will you bring?

As a current Director on the Board at LVR, I have made it my focus to bring the membership's feedback into our board room to promote our member's best

interests in every decision made.

As your Treasurer I will continue that mindset with a focus on our Association's finances at the forefront.

How do you feel that LVR can be more responsive to its Members?

With 16 years of experience in the Residential & Commercial Real Estate & Property Technology is constantly evolving, and the way our member's receive information evolves alongside it.

By utilizing all digital communication channels to promote transparency and communication LVR will be able to reach more of it's membership and encourage it's members to engage and provide feedback.

What do you think is the most critical issue facing our industry and Our Association?

Our Industry continues to face challenges by disrupters including iBuyers, Institutional Buyers, and third party portals that are attempting to take the REALTOR® out of the center of the transaction. Additionally, our Legislative crisis in Nevada that we will face during Nevada's 2023 Legislative session and beyond are critical to the preservation of the REALTOR® brand.

By promoting our Association's efforts to give back to the community, highlighting the value of utilizing a REALTOR®, and providing the highest level of Real Estate education to our members.

2023 CANDIDATE BACKGROUND: TREASURER



CHRISTINA CHIPMAN

Treasurer Candidate

I was born and raised in Las Vegas, therefore this is and always will be my HOME. My favorite part of being a REALTOR® is the opportunity to help so many people realize their own potential and help them achieve their real estate goals. I have been recognized as a top producing agent continuously since the start of my career in Real Estate in 2015. I

am a 2018, 2019 & 2020 YPN Top 40 Under 40 Award Recipient and was inducted to the YPN HALL OF FAME in 2021.

I currently serve as a Director of the Las Vegas REALTORS® Board of Directors and I am a Past-President of the Women's Council of REALTORS® Las Vegas Network. I have been highly involved in the Real

Estate industry on varies local, state and national levels. I have attended several NAR and Women's Council of REALTORS® Conferences around the US and have made it a priority to stay relevant and educated for my clients and the members of the associations in which I serve under. I am a devoted wife and mother to 5 daughters. I am a self-described "adrenaline junkie", and you would likely find me gearing up to go skydiving, hitting the slopes to snowboard, or traveling to attend music festivals when I am not working. As a self-motivated, multitasker, I like to stay busy and I am always looking for new ways to challenge myself both personally and professionally. As a Las Vegas native, community is incredibly important to me and I have made giving back a family affair in my household. In 2020, I served as the LVR Community Outreach Chair and I continue to give back and connect others to opportunities to do the same.

Some may see real estate as a hobby or side job, but as you can see this is my passion and my full time career. I love what I do and I love that I am able to be of service to others while doing it.

What do you think you can contribute as a Member of the Board of Directors and what special skills will you bring?

I believe that I step into the board room prepared for the meetings, and most importantly as an independent thinker who is ready and willing to bring my voice and the voice of our members to the table. I have been ready and willing to have the tough conversations and make the difficult decisions for the betterment and the protection of the association and its members. Having served on the WCR board for several years and now on my

second year on the LVR board, I feel that I bring a level of experience and knowledge to the executive team. I offer an ability to bring people together and to be the voice of reason that is necessary.

How do you feel that LVR can be more responsive to its Members?

Communication with the members is now and always has been one of my #1 priorities. This year, along with support of Past-President Chris Bishop, we have started creating a communication committee to do just this. I believe that we have a lot of work to do to be more member centric and communicate in ways that our members actually hear us, and I am confident that we will get there. Not all members are going to agree with all decisions made, but communicating the reasons why those decisions were made has been a missing piece of the puzzle and would be extremely helpful.

What do you think is the most critical issue facing our industry and Our Association?

I think that the Real Estate industry in general is under attack on multiple sides. I believe that we as REALTORS® have so much value that can't be replaced or duplicated but it's up to us to show that value to our clients and the general public. For me, that starts with us as individuals but is carried through with the support of the Association. I work hard every day to lead by example to improve the REALTOR® brand by my involvement at local, state and national levels. I continue that commitment with support and contributions to PAC. I also serve on the NAR Risk Management Issues Committee to help bring our local concerns to a national platform.

2023 CANDIDATE BACKGROUND: DIRECTOR



NANCY ANDERSON

Director Candidate

Nancy has made her home in the Las Vegas/Henderson area since the late 70's and has had her Real Estate license since 1982. In 2004 she became a Broker/Salesman. She has a Bachelor of Science degree and a minor in Business Administration/Finance and two Masters first in Public Administration and the second in Health Education. Throughout her career she has

obtained the following designations and certifications: ABR, AHWD, BPOR, CDPE, CNE, CIAS, CIPS, CRB, CREC, CRS, CSP, C2EX, ePRO, GREEN, GRI, ITI, MVHC, PM, PMN, REF, RRC, RRG, RSPS, SFR, SRES, SRS.

Nancy is the Past President for the Women's Council of REALTORS® in 2007 and in 2009 and 2010 was Chapter

President for the Southern Nevada CRS. She was also the 2006/2008 CRS Member of the year. MLS Director/Chair in 2009 and 2012 CALV President/Director. NVAR Director in 2005, 2009, and 2012. She was appointed a Trustee of NVAR Leadership program for 2013. She also received the Instructor of the Year for 2012.

What do you think you can contribute as a Member of the Board of Directors and what special skills will you bring?

I am here for the best interest of our members and I no personal agenda. I care for for future of the association, members and our staff. I have been past vice chairs

and chairs of varies committees and believe in education for our members.

How do you feel that LVR can be more responsive to its Members?

Continue to do what we have doing and continue to look to the future with technology and what best for the entire membership.

What do you think is the most critical issue facing our industry and Our Association?

Future of Real Estate and what is happening in todays market.

2023 CANDIDATE BACKGROUND: DIRECTOR



DIANA BARNES

Director Candidate

Prior to being licensed in 1994, Diana Barnes (or "D" as her friends, family & clients call her) has had an extensive background in customer service, marketing & sales. Whether direct sales, selling radio advertising or campaigning for non-profit organizations, "D" knows the value of getting out among the people who need, want & can benefit from her services.

In her early twenties, she relocated from Florida to Vail, CO. After falling in love with the great Rocky Mountains, she moved to southern Colorado where she met her future husband. The two were wed after 3 months of dating and will celebrate 38 years of marriage in 2022. They have 2 sons, 1 daughter in law & 2 grandchildren. Family is very important to her and she spends any

spare time she has getting together with family, planning events for "chosen" family and connecting with clients that have become "family". "D" has spent almost three decades helping families find their place to call home. Much of her business is referral & repeat business. Her real estate family tree now spans 4-6 generations in some families (assisting grandparents, parents, siblings, children & grandchildren in the same family). "D" has served on various real estate committees including Risk Reduction, Education, Grievance & Professional Standards.

She is a graduate of both the NVAR Leadership Academy & LVR Leadership. She also actively serves in the community and has coordinated, planned, promoted & presented at numerous retreats, conferences, educational events, teas ;), & more. With a wealth of experience, "D" is your perfect choice!

What do you think you can contribute as a Member of the Board of Directors and what special skills will you bring?

28 years of real estate experience gives me a unique perspective including implementing creative & innovative systems in shifting markets, I am a visionary and have served on many community organizations, assisting them in membership, fundraising, property acquisition, PR campaigns & public recognition. Additionally I have coordinated large groups/organizations and planned, promoted & presented for retreats, conferences, meetings, educational opportunities and more. (Groups of 50-7000 attendees)

How do you feel that LVR can be more responsive to its Members?

Continue to improve communication via text, emails, calls, online chat; continually improve technology; establish an advisory group for members to anonymously voice their concerns &/or questions to LVR.

What do you think is the most critical issue facing our industry and Our Association?

Competition from I Buyers

2023 CANDIDATE BACKGROUND: DIRECTOR



AMBER DISKIN

Director Candidate

Amber is a proud native of Southern Nevada. Born in Boulder City, raised in Henderson. In 2002, Amber graduated from Foothill and then attended college at CSN. Shortly thereafter, she sought a real estate career and has been actively licensed since 2003.

Amber has assisted many clients in buying,

selling and investing over the years. She is well versed in all aspects of residential real estate, a focused and seasoned real estate professional driven to ensure her clients execution of all their real estate needs. Reliable, thorough, patient and honest, Amber is known for her excellent negotiation skills and meticulous attention to all the details involved in a transaction.

Amber is willing to "go the extra mile" to assure the best possible results for her clients. She is dedicated to helping them achieve their real estate goals. Amber is heavily involved in the National, state and local Association of REALTORS®. In March of 2014 she was selected as REALTOR® of the month out of over 12,000 members in her local association. She was nominated and awarded YPN Las Vegas's "Who's Who 40 Under 40" in 2015, 2016 & 2017 and was inducted into their Hall of Fame in 2018. In 2020 & 2021 she was awarded WCR Top 25 Women in Real Estate.

Amber has served her local and state associations as Director, chaired the local Young Professionals Network and serves as the Nevada state representative of the National Association of REALTORS® Risk Management Committee for multiple years.

What do you think you can contribute as a Member of the Board of Directors and what special skills will you bring?

I have prior board as well as committee experience with LVR and the state board. I can jump right in and get to work.

How do you feel that LVR can be more responsive to its Members?

I feel LVR is very responsive to members. Unfortunately some members do not pay attention to what the LVR puts out. As a Director we can encourage members to come to events and get involved.

What do you think is the most critical issue facing our industry and Our Association?

I think iBuyers are the most critical issue currently.

2023 CANDIDATE BACKGROUND: DIRECTOR



BOBBIE STARR DUST

Director Candidate

I have been a Licensed REALTOR® in Las Vegas since 1999. Prior to becoming a REALTOR®, I have had a multitude of jobs. I have been a travel agent, worked for several airlines, owned and operated a hot dog cart business in South Orange County, Ca., I also served cocktails at several strip properties, owned a mortgage company, produced a jazz album and finally found my true calling

as a REALTOR®. In 1999 I was the Rookie of the Year as I closed over 60 real estate transactions. Driven and passionate are two words others have used to describe me. Year after year, I continue to be a top producing agent and mentor to newer agents.

Over the last 7 years I have dove headfirst

into volunteering my time with the Woman's Council of REALTORS®, LVR Grievance Committee, LVR Professional Standards, LVR Leadership and the NVR Board of Directors. I will forever be a volunteer. I will continue to serve my real estate community until I take my last breath. It is what I enjoy most about my professional life.

What do you think you can contribute as a Member of the Board of Directors and what special skills will you bring?

My experience as the Woman's Council of REALTORS® President has been unbelievable. My leadership skills were certainly sharpened while considering points of views and opinions of 10 STRONG women. As the 2021 Grievance Chair, listening and hearing others became a way of life while in the committee meetings. As a Trustee for

LVR Leadership, my compassionate side was exposed like never before. All of these Leadership traits will serve me well while serving as a member of the LVR Board of Directors.

How do you feel that LVR can be more responsive to its Members?

Opening the Board Meetings up to the members was a brilliant move. Allowing the membership to get a glimpse behind the LVR curtain will promote unity among the membership. Transparency reinforces confidence to the members.

What do you think is the most critical issue facing our industry and Our Association?

Affordable Housing and the always crucial I Buyer.

2023 CANDIDATE BACKGROUND: DIRECTOR



BRITNEY GAITAN

Director Candidate

Britney Gaitan moved to Las Vegas, NV from Salt Lake City, Utah in 1994. She began her Real Estate career in 1997 at the age of 19. In the beginning the classes were taken to learn while attending college. She quickly realized that Real Estate was her calling. Her initial thoughts of a degree in Computer Science ended. As a strong learner and eager to keep growing and

learning she continued to educate herself in all aspects of real estate. While continuing to shift in all the changes of the Real Estate market. In 2002 out of eagerness to keep learning she obtained a license to do loans. She kept this secondary career until 2009.

In 2010 a great, well respected mentor and

friend encouraged her to get involved on a Real Estate board level. This was very exciting as it was an opportunity to get to know fellow agents while learning the ins and outs of the industry on a different level. Since then she has served on committees and had the opportunity to Chair a committee. Britney has always enjoyed volunteering and giving her time and knowledge back to the Real Estate industry. Britney is married and has 4 children and 1 grandchild. Her life revolves around spending time with them and creating new memories. They enjoy traveling, dining out and spending quality time together. Her youngest daughter plays travel softball. Britney enjoys watching her daughter play and her husband coach the team. Britney and her husband continually give back to the children through volunteering, coaching, providing travel and purchasing any needed equipment.

What do you think you can contribute as a Member of the Board of Directors and what special skills will you bring?

As a top producing Agent for over 25 years, I have the knowledge and background to represent the needs of our agents. Using my skills of negotiation and reviewing of contracts I will apply my skillset to bridge the gap of communication from the members to the board. As an expert in this industry I have the knowledge of what agents need to succeed; education, technology, and communication. As a Director of Las Vegas REALTORS® I will make sure those needs are advocated for and promoted.

How do you feel that LVR can be more responsive to its Members?

Inclusion and Diversity are critical to the survival of our industry. With thousands of members that make up Las Vegas REALTORS®, our Association has the unique opportunity to bring together leaders that contribute their experience, knowledge and skillset. One of the number one criticisms of our Industry is that we are not focused on the qualifications of a Leader but rather the superficial qualities outside of Real Estate.

What do you think is the most critical issue facing our industry and Our Association?

It is crucial to have the strongest consumer experience to keep REALTORS® relevant in the real estate transaction now and in the future. As a REALTOR® I feel that consumer facing website, MLS technology and the best lockbox for consumer safety are needed to improve consumer REALTOR® experience. With so many disruptors to our industry we are facing a critical time when iBuyers and a single broker has the largest consumer website. This weakens the need for a REALTOR®, and emphasizes the need to display our worth to the consumer through our strong association with support, tools and technology.

2023 CANDIDATE BACKGROUND: DIRECTOR



GEOFFREY LAVELL

Director Candidate

I have been a Las Vegas Resident since 1990 and a full-time REALTOR® since 2004. I love this city, I take pride in this industry, and I am fiercely protective of both. I believe the license that we hold from the State are a privilege and the REALTOR® membership we participate in is more important today than ever in keeping our practice relevant into the future. Like most

REALTORS®, I work a lot, but when I am not working, I am spending time with my wife, Kisha and my 10 year old daughter and 8 year old son. My kids are my biggest challenge in life...much more than real estate. They challenge me to be more kind, more active, more patient, and to balance my work and personal time. My wife is the glue that holds it all together.

I opened THE Brokerage, A Real Estate Firm® in 2017 with the intention of having my own “tree house” of sorts. A place where my friends/colleagues and I could work with our boisterous and unconventional approach to office life. We are collaborative, supportive, and we have fun with this very important business of real estate. Since 2017, I have done everything I can to drive our office agents to success and I believe we accomplish that goal more days than not. I have served, vocally, on the Grievance Committee for several years, and have also enjoyed my recent service to the MLS Quality Control Committee. I attend Nevada Real Estate Commission Hearings regularly (via webcam now) and do my best to understand our industry rules and best practices.

What do you think you can contribute as a Member of the Board of Directors and what special skills will you bring?

I have spectated on the sidelines of the Las Vegas REALTOR® board 4 my 18 years in the industry. I've seen good and I've seen bad, but I have a passionate and vested interest and seeing the industry pushed in the direction greater Professional Standards, personal development, greater mentorship of new REALTORS®, and modeling of behaviors that we want to see in our members. I am not one to shy away from debate but I believe that debate should be respectful, fact-based, and focused on resolution. I also believe that we could do more to serve our members at practice Property Management as well as educating our non-managers and how to avoid trouble.

How do you feel that LVR can be more responsive to its Members?

I feel that re mine is a wonderful example of how members should have been consulted in whether they felt there was a need to change or improve our transaction system. After the implementation and launch of the program I believe the overwhelming response has been a negative one and since the transaction system is so integral to our business has it has been very harshly criticized. I think when we are making decisions that affect the members in these ways there should be more wedding of the systems, Outreach to the members, and focus group sampling of the software to see the overall perception of the platform.

What do you think is the most critical issue facing our industry and Our Association?

Our industry is under attack on multiple fronts, however, I believe the most challenging issues today stem from regulation at the state level for things like affordable housing, summary evictions, and the systemic corporatization of our housing in Nevada. I think we need to continue to express to our members how very important it is that they remain active politically, but more importantly contribute to the REALTOR® political survival fund that is so instrumental in helping our industry projected voice in Carson City and assist our legislators and understanding how these issues affect their constituents and the health of our Market.

2023 CANDIDATE BACKGROUND: DIRECTOR



SHANE NGUYEN

Director Candidate

Shane Nguyen is the founder and Broker of 1st Priority Realty, a full-service Las Vegas Real Estate Brokerage. Shane first got his license in 1997 and opened 1st Priority in 2006. Shane prides himself and attributes his success to his high standards of customized services that he offers to all of his clients. Shane loves his job and his performance clearly shows this and

because of this he is on the Las Vegas REALTORS® Association Board, also he is on the AREAA Luxury Committee for 2021.

Shane is certified in Luxury from The Institute for Luxury Home Marketing since March 2018. Most recently Shane was recognized as one of the Top Twenty Brokers of the year and was featured in

MyVegas Magazine as The Real Estate Rockstar. In 2019 AREA Las Vegas presented the ICON Award to Shane for being an Iconic REALTOR® that other REALTORS® could look up to. Shane won the award for being the Top Social Media Influencer in 2019 by NAHREP Las Vegas. Shane is truly a committed and passionate professional who wants to make his voice heard and to help his fellow REALTOR®, which is why he became a board member, he didn't want to be a bystander; he wants to make sure everyone is successful and stop the major disrupters from causing harm to the Real Estate community. He is truly someone that is there to help everyone that he can.

Shane is also passionate about the Las Vegas community and was recognized for this in 2017 with a Community Achievement Award for the Asian American Group and has continued to help the community in many ways from feeding those in need to helping out at food banks and helping children in the valley get essential vision and dental visits.

While he prides his self with his hard work in the Real Estate industry Shane still takes time to spend with his amazing family that is always supportive of him. Shane loves to travel with his family, go golfing, and stays fit by working out (daily discipline) which he says has helped contribute to his success in all things in his life.

What do you think you can contribute as a Member of the Board of Directors and what special skills will you bring?

I am a very hands on broker/ owner/ trainer, and a salesman. I have 24 years of experience and I do real estate days in and days out. I was the 2018 AREAA President and ran a very successful board. We had more than 300 AREAA members. I have the ability to reach most of the members. I am an Asian American, I have a diversity mindset.

How do you feel that LVR can be more responsive to its Members?

I feel that we are doing good job in responding to our members, but like anything, there is always room for improvement.

What do you think is the most critical issue facing our industry and Our Association?

The most critical issue will be Rent Control, rent control will drive all investors out of town. At all cost, we need to stop rent control. Every year, there are disruptors that our trying to get our market shares. We need to counter the disruptors. Our industry is starting to shift from a hot market to a slow market and maybe a bad recession in the next 12 -24 months. If we have a recession, our memberships may drop to half like 2007. At that time, we need to be extra careful with our budgeting and operate at a positive return.

2023 CANDIDATE BACKGROUND: DIRECTOR



PAUL RICH

Director Candidate

Paul is Broker Owner of Achieve Real Estate and Management LLC in Henderson, NV. Prior to opening his brokerage in 2021, Paul was a broker manager and property manager for several years. In addition to residential sales and property management, he has a Community Manager permit and experience as an owner of a community association management company.

In addition to serving as 2022 Nevada NARPM President, Paul serves on the Real Estate Business Institute Board of Directors, 2021-22 NAR Leading Edge Advisory Board, 2020-2022 Southern Nevada Networking Director for Nevada RRC/CRS, serves on several committees for LVR, and was recently appointed to the LVR Faculty. Paul has a wife and four daughters

and has called Nevada home since 2003.

What do you think you can contribute as a Member of the Board of Directors and what special skills will you bring?

As a member of the board of directors, I believe I can bring my participation and involvement at the national level to provide insights about current challenges we face as an industry and how other states are tackling these challenges. I also strive to build consensus and relationships with all parties even when there are strong disagreements as to how to solve issues.

How do you feel that LVR can be more responsive to its Members?

LVR can be more responsive to its members by continuing to find ways to get more input and involvement from its members, especially as new products and service offerings are being considered. The association can also continue to explore ways to implement technology to better serve our members 24/7.

What do you think is the most critical issue facing our industry and Our Association?

Our industry and our association continues to face the challenge of industry disrupters that look to replace the agent in the sale, as well as proposed legislation that can negatively impact home ownership rights.

— VOTES MUST BE CAST ONLINE —

A modern office interior with large windows on the left side, providing a view of a city skyline. Two people are seated at desks in the foreground, working on laptops. The man on the left is wearing a dark suit and glasses, and the woman on the right is wearing a dark blazer. They are both looking at their laptops. The office has a clean, minimalist design with grey walls and a blue carpet. There are several office chairs and desks visible in the background. The lighting is soft and even, creating a professional atmosphere.