

Karen Thomas CCIM / Keller Williams VIP

Karen Thomas has over 30 years of real estate related experience including commercial brokerage, operations management, broker management, property & association management, national credit-tenant representation and real estate development. Throughout Karen's career she was Senior Advisor for Sperry Van Ness Commercial Brokerage Company, Real Estate Project Manager for a national, public insurance company and Operations Director for a Nevada Commercial Developer. She was Broker-In-Charge for two previous Keller Williams offices, while recruiting, managing & coaching agents to succeed. Her creativity, drive and passion for excellence have paved the way for her successes in commercial real estate nationwide.

Karen has extensive national tenant representation experience, negotiating lease contracts and tenant improvements including San Francisco, Los Angeles, Austin, Chicago, Nashville and Atlanta. As Operations Director for a large regional developer, she and her team managed nearly 2 million square feet of commercial space with almost 1,000 tenants, while maintaining a low 5% vacancy rate. Having worked "both sides of the table" owner/client negotiations are second-to-none.

While at Sperry Van Ness, Karen acquired commercial listings from office buildings to raw development land. Her development experience includes subdivision, recombination, re-zoning and working with city planning departments in order to maximize the marketability and profitability of the assets in her care.

Karen serves as President of the Anthem Country Club Community Association, previously on the Board of Directors of Kids' Chance of Nevada, and supports the UNLV Foundation while supporting several other charities and organizations in her community.